PTI TOOLS NO. 01 EN

The Three Key Questions Sparring Canvas

One subject. Three Key Questions. From clarity to transformation and movement.

Subject:	Date:	Team:
Why is this subject important now?		

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1. Trigger & Context

What prompted this conversation?
What is at play internally and externally?
Which signals, facts or events make this subject relevant?

2. Current Situation

Where are we now?
What do we know (facts)?
What are we experiencing (facts + interpretation)?
What is going well?
What requires attention?

3. Stakeholders

Who are the key stakeholders?
Which perspectives are relevant?
Whose voice is still missing?

4. The Three Key Questions

From insight to transformation and movement.

1 Is there Clarity?

What is really going on here?
See what is at play.

2 Is there Receptivity?

What is needed to create new space, perspective and movement?
Create space for transformation.

3 Is there Confidence?

What is an appropriate next step?
Move from what feels right now.

5. Possible Directions

Which new possibilities, options or scenarios have become visible?
What has become possible through this exploration that was not visible before?
What are the pros and cons?
What best fits our intention, values and possibilities?

6. Resources & Conditions

What do we need to realize the chosen direction?
Which resources, knowledge, people or partnerships are available?
What are important conditions or points of attention?

7. Desired Outcome

What do we want this conversation to achieve?
What does success look like?
What value does it create for us, for others and for the organization?
How will we know when we have achieved it?

8. Actions & Agreements

Which concrete actions do we agree on?
Who does what?
When will it be completed?
How do we keep each other informed?
What is the first next milestone?

9. Evaluation & Follow-up

How and when will we evaluate progress?
What do we want to see, hear or achieve then?
Which new questions may arise?
What has changed or transformed through this movement?
When is the right moment for a next session?

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The Three Key Questions — book available via Amazon and booksellers

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